M4 Systems

Advanced SOP / GL Defaulter (SOPGL)

Brochure

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Introduction

M4 Systems **Advanced SOP/GL Defaulter** (SOPGL) is the product of many years' experience working "at the sharp-end" with users of Microsoft Dynamics GP (formerly Great Plains). SOPGL forms part of our Dynamics Plus suite of products designed to significantly enhance the standard operation of Dynamics GP.

Advanced SOP/GL Defaulter has earned the prestigious Certified for Microsoft Dynamics accreditation. This means it's been rigorously tested to Microsoft's high development and compatibility standards and has been proven in the field with a large number of customers already successfully using and recommending the solution.

Advanced SOP/GL Defaulter has been designed to take maximum advantage of the segment based structure of the Chart of Accounts in Dynamics GP. By automating the coding of sales, cost of sales and inventory accounts, productivity is increased and the burden of data entry reduced on sales entry staff. The product achieves this by eliminating onerous transaction coding and by streamlining sales entry processes. For example, consider the time required to manually edit the posting accounts on an invoice containing 100 line items…

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Standard Dynamics GP functionality only allows posting accounts for SOP transactions to be derived from either the item or customer card. Advanced SOP/GL Defaulter allows users to define where each segment of the account comes: whether from Item, Customer, Customer Class, Item Class, Salesperson or even "specified" against each SOP Invoice ID/Type, including returns.

With an appropriately designed Chart of Accounts, Sales and Product analysis can be fed into the GL completely automatically from SOP Invoices with zero coding effort. Users have the flexibility to mix segment sources, such that each SOP Invoice Type ID can have a different configuration. This enables very powerful, reliable, segmented reports to be run directly from the General Ledger e.g. Sales and Gross Profit by Product Group / Customer Group / Region / Salesperson.

Features

- Certified for Microsoft Dynamics (CfMD)

- Advanced SOP GL Defaulter is a Dexterity based application, fully system integrated, resulting in unaffected standard GP data tables

- Automates the process of coding Sales Order Processing Transactions including Invoices and Returns

- Default segments from item, customer, customer class, item class, salesperson or

even specified against each SOP Invoice / Return, to form the full account string within SOP transactions

- Creates defaults for each SOP Type ID offering a great variety of the account segment combinations that can be used in different situations

- Supports Dynamics GP manufacturing. Default GL account codes can be set up for Inventory and Cost of Goods sold for manufacturing accounts

- Dynamically code SOP transactions imported using integration manager

- Compliments the segment based reporting capabilities of Frx and Management reporter

- Available for both on-premise and SaaS implementations of Dynamics GP

- Reduces administrative burden on sales entry staff, resulting in dramatic improvements in user productivity

- Rapid ROI (return on investment)

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Advanced SOP GL Defaulter is a natural companion to Advanced General Ledger - a product we have developed to enhance the setup and use of the multi-segmented Chart of Accounts within Microsoft Dynamics GP.

SOP GL Defaults (Figure 1)

Select the combination of segments that will form the full GL Account codes to default into transactions raised from Sales Order Processing.

If using Manufacturing, default GL account codes can be setup in Advanced SOP GL Defaulter for Inventory and Cost of Goods Sold (COGS) manufacturing accounts.
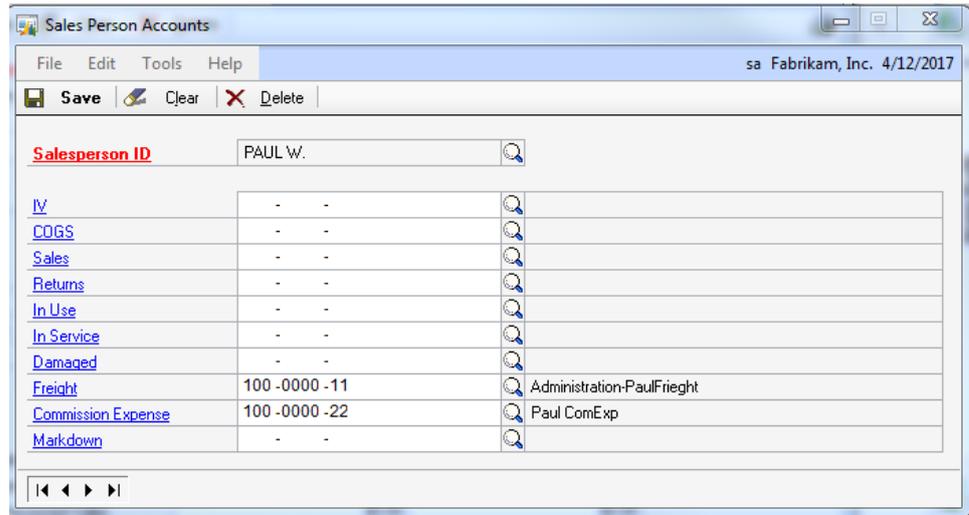
(Figure 1)

Salespersons Accounts (Figure 2)

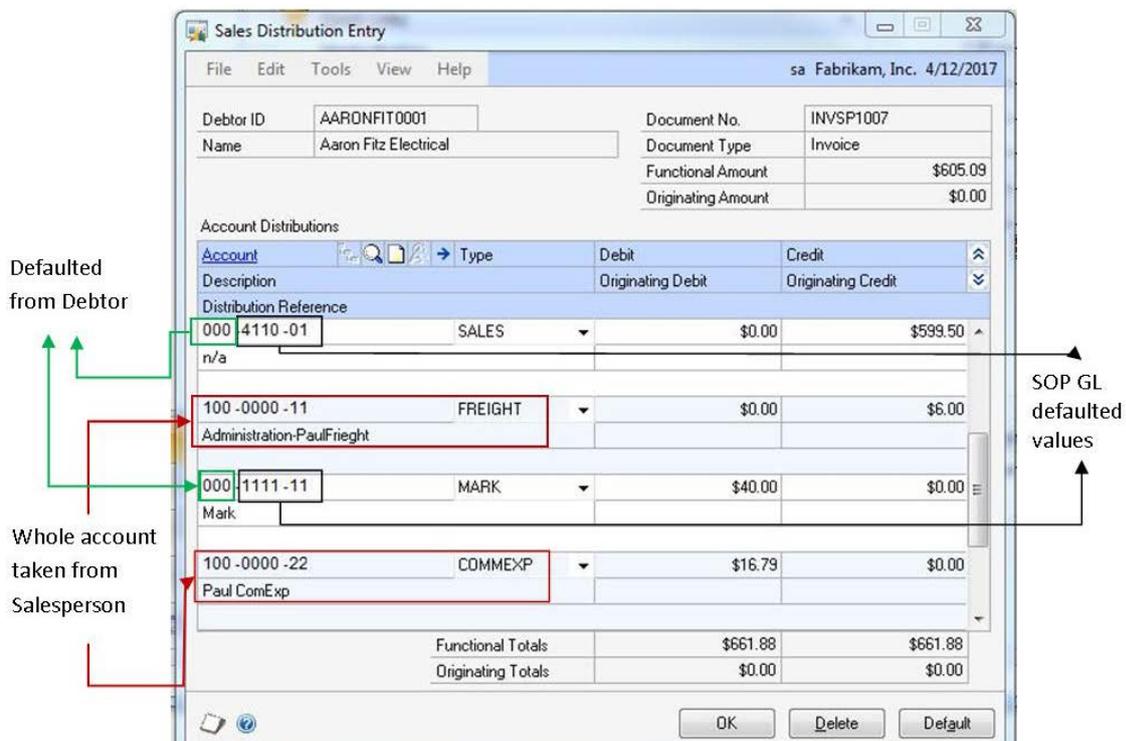GL Account codes are entered against the salesperson

(Figure 2)

SOP GL Sales Distribution (Figure 3)

At the transaction distribution level the screenshot below shows how SOP GL Defaulter will pick up default GL codes for posting.

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(Figure 3)

Testimonials:

❝ The SOP GL Defaulter enabled us to provide a great solution to our client's unique requirements. It added a significant flexibility to the setup of accounting flows through the GP sales order module. M4's support during the implementation was excellent. ❞

Lou Spevack Manager, IT Consulting RSM McGladrey

❝ We have been a reseller of M4 Products for many years and our experience of working with them has been extremely positive. The products have been designed to significantly improve the user's experience of Dynamics GP, such that we find it easy to sell on the product benefits to our customers. It's a win-win situation for both customer and partner. The customer saves time and money through more efficient working of the system and we generate revenue from products that are well executed and supported. ❞

Stephen James Managing Director, Systems Advisors Group (SAG)

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❝ By requiring both the software solution and the partner to meet our highest standards, Microsoft is assuring customers that these certified solutions work with their investments in Microsoft Dynamics, Microsoft congratulates M4 Systems on achieving the Certified for Microsoft Dynamics status for Advanced SOP/GL Defaulter by demonstrating its success and commitment in delivering a leading Microsoft Dynamics solution. ❞

Doug Kennedy,
Vice President,
Microsoft Dynamics Partners.